

# TMI / TMIP

## The Company

Taylor Maritime Investments Limited ("TMI/Company") is an internally managed closed ended investment company with a diversified portfolio comprising 32 vessels (including vessels both acquired and contracted to acquire) in the geared Handysize and Supramax segment of the global shipping sector. Geared vessels have their own loading equipment and, combined with their flexibility, versatility and port accessibility, are considered by the Company as some of the most attractive in the market. TMI's strategy is to acquire vessels, primarily second-hand, which can be

acquired at valuations below long-term average prices and depreciated replacement cost. The Company listed on the premium segment of the London Stock Exchange in May 2021 and its investment objective is to deliver stable, growing income and potential for capital growth.

The Company is targeting stable cashflow generation with quarterly dividend payments representing an annual yield of 7% on the IPO price of \$1.00, with a targeted NAV return of 10-12% per annum.

## **Core Strengths**

- Management Experience aligned interests with investors, track record of success and operational competence
- High quality fleet, with scale and global reach, shipping necessity goods
- Attractive and defensible yield and robust financials with strong visibility thanks to zero long-term gearing, financial discipline and spread of charter rates and durations



#### **About The Portfolio**

- The Company's unaudited NAV<sup>1</sup> per share increased by 24% from \$1.13 to \$1.40 over the period from 30 June 2021
- As at 30 September 2021, the Company's fleet consisted of 20 delivered vessels and 12 undelivered vessels. Of the 32 vessels, 30 are Handysize and 2 are Supramax
   The fleet's average net time charter rate at 30 September 2021 was approximately \$17,000 per day, with
- The fleet's average net time charter rate at 30 September 2021 was approximately \$17,000 per day, with an average duration of eight months and average annualized unlevered gross cash yields in excess of 20%
- At 30 September 2021, the portfolio valuation of 25 vessels (from 30 June) had increased by US\$68 million (19%) over the 30 June valuation. The valuation of 7 vessels (acquisition announced 11 August) had increased by US\$11m (10%) over the aggregate purchase price
- The Market Value of the vessel portfolio is \$535m

## Committed Fleet - Delivered & Undelivered Vessels

Ship type	# of Vessels	Average Age	Deadweight Tonnage (DWT)	Portfolio Weighting (DWT)	Portfolio Weighting (FMV \$)
Handysize	30	10.8 yrs	1,066,943	90%	92%
Supramax	2	9.9 yrs	114,273	10%	8%
Total	32	10.7 yrs	1,121,216	100%	100%

Vessel Delivery 20 vessels delivered Five vessels Oct 2021 Four vessels Nov 2021 Two vessels Dec 2021 One vessel Jan 2022

## **Investment Outlook**

- High quality, second-hand Handysize and Supramax vessels remain attractively priced. Values are now
  above long-term averages, but remain below new build prices (depreciated replacement cost) and lag
  relative to prior periods of sustained elevated rates
- The continuing firmness in charter rates has led to charterers seeking longer term contracts and giving the
  option to secure attractive yields from blue chip customers on part of the portfolio, while pending
  deliveries and renewals position the Company to exploit even higher yields short term
- Very healthy demand/supply balance supported by underlying strong demand for grains and minor bulk—growth of latter expected 6.3% for 2021 and 3.2% for 2022. The Handysize order book is at its lowest since 2003 at 4.4% of the current fleet<sup>2</sup> (versus 6.2% for the overall dry bulk fleet) 1.2% delivers in 2021, 2.1% in 2022 and 1.1% in 2023. Expected net Handysize fleet growth is 2.6% for 2021, 0.7% in 2022. This is due to the ongoing situation of minimal new orders, notional newbuild price increase and orders in other segments. Past 2023, effective supply may decrease owing to lower operating speeds due to slow steaming required by decarbonization regulations
- The Company continues to evaluate opportunities in the geared dry bulk sector that offer attractive shareholder returns

## Overview at 30 September 2021

Market cap (at closing, 30 September 2021)

\$436m / £318m

Unaudited NAV (at closing, 30 September 2021)

\$458m / £340m

Target dividend

7% on IPO price (\$1.00/70.57p)

Target dividend per share

\$0.07

Per annum on the IPO price

Gearing

## No long-term debt

- No long-term structural leverageMaximum 25% of gross assets to bridge
- acquisition financing

   Current gearing = 5% of gross assets

Unaudited NAV per share

\$1.40 / 103.67p

Total NAV return target (set at IPO)

10-12% net total return per annum

Latest share price (at closing, 26 October 2021)

\$1.31 / 96.99p

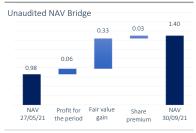
Share price (at closing, 30 September 2021)

\$1.33 / 97.00p

Ordinary shares in issue

327,895,878

## NAV Bridge and Components (\$ per share)





## **Taylor Maritime Investments Limited** Q2 Factsheet - 30 September 2021



## **Environmental, Social & Governance**

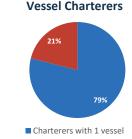




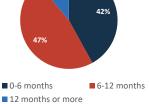


- In September, TMI joined a group of leading shipping industry participants in signing a "Call to Action for Shipping Decarbonisation" calling on governments to commit to decarbonising international shipping fully by 2050
- We continually monitor vessel energy efficiency and emissions; a fleet retrofit program is underway to fit energy saving devices to the fleet including during 2022 dockings; last quarter one vessel was fitted with a Propeller Boss Fin Cap
- 9 ships certified US Coastguard QUALSHIP 21 rewarding commitment to safety and quality • "Plastics free" initiative rolled out saving 9,000 bottles onboard per month
- Active members of the Maritime Anti-Corruption Network with zero tolerance policy
- ESG initiatives are overseen by independent Board ESG & Engagement Committee

## **Net Time Charter Rates Per Day** ■ 9k or less ■ 9k - 12k ■ 15k - 18k ■ 21k or more **Average Charter Duration**



## ■ Charterers with 2 vessels **Average Annualized Unlevered** Gross Cash Yield (%)3 20% - 30% ■ Less than 10% ■ 10% - 20% **30%** - 40% **40%** - 50% **50%** +



## <sup>1</sup> References to NAV in the Factsheet are to the unaudited NAV as at 30 September 2021

- Since the last quarter. Clarksons have changed their Handysize classification to include dwt 40,000 to 44,999
- <sup>3</sup> Based on Q2 Fair Market Value. Note: during October, five more vessels will have delivered and entered employment. Two vessels are on two year charters and one vessel is on a three year charter to blue chip charterers. Of these three ships, two are yielding over 15%, the third ship is yielding over 20%. The final two ships are fixed on a short period at yields of over 40%

#### **Commercial Manager**

Taylor Maritime is a private ship management business focused on the geared dry bulk sector. Run by seasoned shipping executives and the founders and senior management team of Pacific Basin Shipping (2343.HK) and Epic Gas (EPICME:NO). Presence in London and Hong Kong. Established reputation as a trusted, high quality tonnage provider. Customers include blue chip commodity companies and operators such as Cargill, Oldendorff, Louis Dreyfus, Pacific Basin and Swire Group



### **Company Information** Secretary & Praxis Fund Services Administrator Contact: Tom Daish T: +44 (0)1481 737 600 Corporate Broker Jefferies International Contact: Stuart Klein T: +44 (0)20 7029 8000 Financial PR & Montfort Communications Contact: Nick Bastin IR Advisors E: tmi@montfort.london Registrar

#### Overview at 30 September 2021

#### GG00BP2NJT37

SEDOL

BP2NJT3 (TMI) / BP2NJW6 (TMIP)

## **Executive Team**

#### **Edward Buttery**

Chief Executive Officer

## Alexander Slee

Chief Operating Officer and Head of ESG

## Camilla Pierrepont

Chief Strategy Officer and Head of Investor Relations

## Yam Lay Tan

Chief Financial Officer

#### **Board of Directors**

## Nicholas Lykiardopulo

Chair, Independent Non-Executive Director

## **Edward Buttery**

Chief Executive Officer

## Helen Tveitan

Independent Non-Executive Director

#### Trudi Clark

Independent Non-Executive Director

#### Sandra Platts

Independent Non-Executive Director

### Christopher Buttery

Non-Executive Director

## Disclaimer

The targeted annualised dividend yield and targeted total NAV return are targets only and not profit fore there can be no assurance that either will be met or that any dividend or capital growth will be achieved